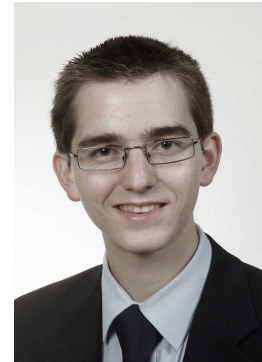


Curriculum Vitae

Personal Details

Name Victor-Tobias Guillén
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Date / Place of birth 20.11.1984 in Bergisch-Gladbach (D)
Civil status married
Nationality Swiss & Spanish



Work Experience

03.2011 - to date

IWC International Watch Company
Supply Manager Cases - Production

02.2007 - 02.2011
12.2008 - 03.2011

SR Technics Switzerland Ltd.
Buyer C&E

- Purchasing of aircraft parts and raw materials.
- Planning and execution of production orders.
- Performance monitoring and quality assurance.

02.2007 - 11.2008

Initial Provisioning Specialist and Pricing Analyst

- Planning & initial provisioning for all consumables and expendables for SR Technics & customers worldwide.
- Calculation and analysis of initial stocks vs. spend and risk.
- Definition of procurement processes.
- Data analysis, price calculations and definition of sales prices for SR Technics.
- Strong cooperation between contract management, mechanics in respect to new customers, products.

08.2003 - 01.2007
07.2005 - 01.2007

Clariant Switzerland / USA / International
Global Sourcing Manager

- Elaboration and collection of market information.
- Own product group with around 21 Mio. USD spend per year.
- Development of new sources in Europe and Asia.
- Leading of different purchasing optimization projects.

01.2005 - 06.2005

Divisional Sourcing Manager

- Sourcing and purchasing analog to Global Sourcing Manager but integrated within a divisional organization.

09.2004 - 12.2004

Foreign internship Operational Purchasing

- Purchasing of textile dyes and traded goods
- Implementation of SAP R3 in the US

08.2003 - 06.2004

Internship Operational Purchasing

09.2001 - 05.2003

Coop

- First working experience apart regular commercial school.

Education

2009 - 2014
2006 - 2008
2003 - 2004

Bachelor in Business Administration (ongoing).
Professional Baccalaureate commercial option (AKAD).
Swiss Federal Certificate of Capacity commercial option.

2001 - 2003	Commercial school NSH Basel (Diploma with rating).
1996 - 2001	High school
1991 - 1996	Elementary school
Linguistic proficiency	
German, Spanish	Mother tongues
English	Very good negotiation skills
French	Written & spoken
IT-Qualifications	SAP R/3, SAP Business Warehouse, SAS Warehouse, Office incl. Access, Visio, Adobe Photoshop, Lotus Notes & Outlook
Military Service	Cantonal Civil Defense Company - Airport LSZH Rank: Quartermaster Sergeant

Niederhasli, 27th of March 2011